



# Tender Notice Board

## **A note from Michael, our founder and CEO**

Hi there...

A lot of people ask me why we bothered to build the Tender Notice Board.

There is an overwhelming amount of options out there for finding tender notifications and ways to publish tender notices. So, it's a fair question. However, the problem was that none of the options were right for me in my work as head of supply chain and procurement in humanitarian organisations working in emergencies and development projects globally. Nor did they work for me as a supplier trying to identify all business opportunities right for my business.

My company were using Google, Yahoo or Bing searching every organisational homepage to find new business opportunities in the humanitarian and governmental sector, and we were struggling. Search engines and organisational platforms isn't built for the humanitarian or governmental sector. Finding reliable information and quality business opportunities is complex and time consuming and tracking performance of both was a huge burden. A ton of tender notifications and information was slipping through the cracks.

The donors, organisations and governments weren't happy not getting the response they expected when floating tenders, and neither were we missing them.

So, I looked for a simpler and better solution.

That's why I started the Tender Notice Board.

We built the Tender Notice Board as a simple tool for the buyer and their suppliers with the features anyone needs and can use, and we left out everything else. No complexity or extra features to confuse and overwhelm you. Just all tender notices in one easy to access platform.

New features are constantly being developed in coordination with suppliers, governments, humanitarian organisations and staff on the ground with the aim at keeping Tender Notice Board free for humanitarians and governments but loaded with features required in day to day procurement operations. We have just integrated an email notification service based on your specific business preferences towards products, services and geographical area of operation, so you get all relevant information and tender notices daily, directly into your mailbox or on your mobile phone. Simply set it and forget it!

I'm proud to say that Tender Notice Board is becoming the platform that I wish existed back when I was looking for reliable suppliers and good quality products and services in many of the worlds emergencies and happy to say that as a supplier, I now have access to the business opportunities out there with a few clicks.

I hope you'll give the Tender Notice Board a try and realise it is the best business decision you will do this year simply measure by the sheer amount of cost and time saved by your staff identifying business opportunities in the humanitarian and governmental sector, a market that often lacks transparency and easy access. I'm confident that it will make your life easier and you'll love it.

Give it a try, and email me at [mh@tendernoticeboard.com](mailto:mh@tendernoticeboard.com) to let me know what you think and if you have a suggestion to changes or new features you would like to see on the platform in the future.



Michael Hasselstroem  
CEO and Founder

